

**Formally** 

"The 4th International Exhibition for Furniture Tableware, Cookware, Home Textiles, Home Appliances, Home Décor, Smart Homes & Accessories"



#### P W

Under auspices of



وزارة الإسكان والمرافق والمجتمعات العمرانية 🖊 🎹 Ministry of Housing, Utilities & Urban Communities

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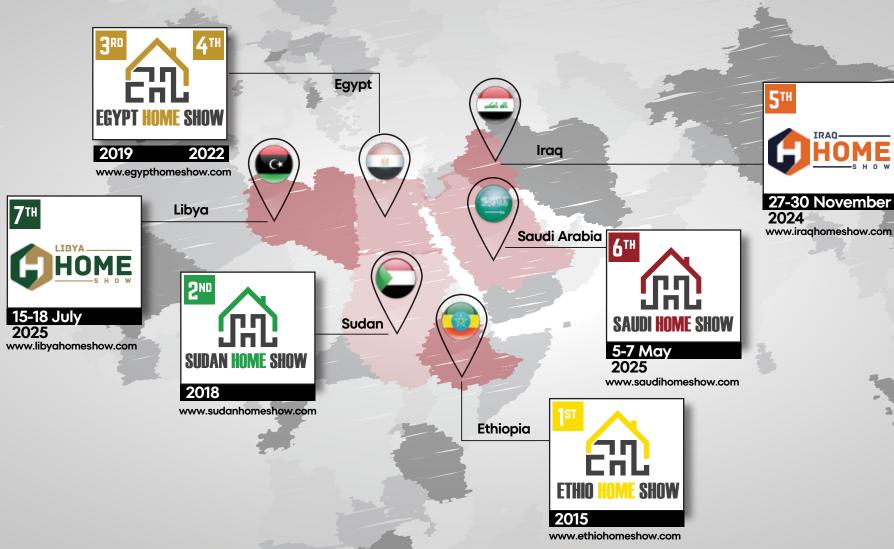






# HOME SHOW EXPO

AROUND THE REGION







## Message from Organizers

Rapid development in the residential and commercial business sectors has crafted new settings in tracking the best quality in economic manners. The main concept of **TurnKey Expo** "The International Exhibition for Finishing Technologies & Products" is to form a trade event with exceptional quali-ty standards to cater for the snowballing needs in such a promising mar-ketplace.

**TurnKey Expo** "The International Exhibition for Finishing Technologies & Products", performed as a significant, robust and value adding event connecting the key players of wall and floor covering technologies and finishing materials producers to their targeted buyer- groups on the regional and local side for direct interaction.

We would like to extend our gratitude and appreciation to our distinguished sponsors and exhibitors for their constant support.

For our business partners to gain full returns and benefits from the event, we prepared this post-show report that clearly explains all the features associated with **TurnKey Expo** "The International Exhibition for Finishing Technologies & Products", presenting a full analysis of the visitors and their needs to enable our exhibitors to practice a better up-coming edition.

Looking forward to your participation in the coming edition of **TurnKey Expo** "The International Exhibition for Finishing Technologies & Products".

**TurnKey Expo** Team







# EXHIBITION BACKGROUND



The main wall and floor covering technologies and finishing materials market players Joined **TurnKey Expo** "The International Exhibition for Finishing Technologies & Products" to benefit of the 4-day event achieving far-reaching business contracts.

**TurnKey Expo** "The International Exhibition for Finishing Technologies & Products" was the most effective antici-pated event of its kind in Egypt; gathering quality figures of professionals and trade buyers, the show is now ranked one of the most effective trading and business sites dedicated to wall and floor covering industries and finishing materials and products.

**TurnKey Expo** "The International Exhibition for Finishing Technologies & Products" performed as a facilitator for the industrial innovators, to introduce all concrete solutions to help specialized purchasers make their buying decisions effortlessly.

**TurnKey Expo** "The International Exhibition for Finishing Technologies & Products" main objective was to straight-forward the purchasing decision making process; as buyers will be able to find all information about the available purchase options and industrial solutions under one roof...

**TurnKey Expo** "The International Exhibition for Finishing Technologies & Products" exceeded the notion of being a contemporary trade event; showcasing the most decisive trading site for on-site contracting decisions where all the assortments and price rates are available for buyers and sellers.







#### **EVENT PROFILE**

#### A- General

#### 1- Objectives:

- To gather the top professionals of the industry (Buyers, Manufacturers & Service Providers) in one place to fulfill the growing demands within the MENA region.
- To craft a business display serving the marketing objectives of entrepreneurs.
- To introduce an interaction location at which the market value chain creative brands can successfully meet together
- To speed up the decision making practices associated with buying decisions.
- To boost the attendees market intelligence



**2- Duration:** 17 – 20 June; 2022; opened daily from 11:00 AM until 9:00 PM

**3- Space**: 6,205 m2

4- Total Number of Exhibitors: 48 Direct Exhibitors – Represented Brands: 172 Exhibitors.





#### **EVENT PROFILE**

5- Total Number of Visitors:



**8,950** Visitors

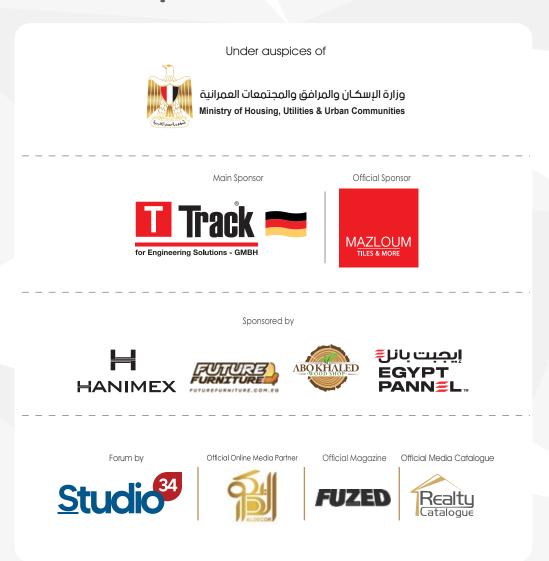






#### **EVENT PROFILE**

#### 8 - Sponsors & Partners:

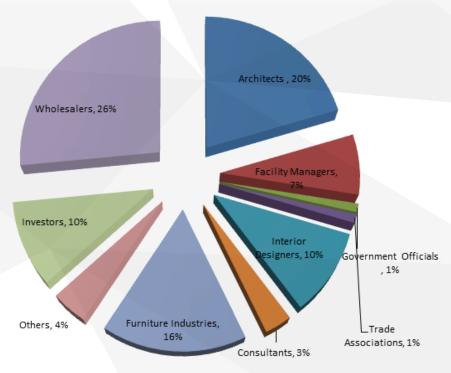




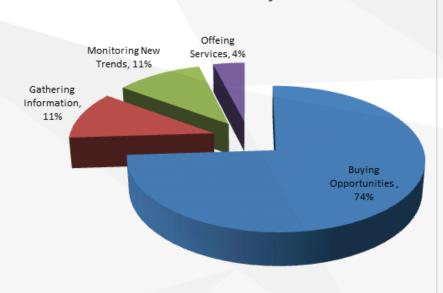




#### A- Visitors Analysis by Nature of Business



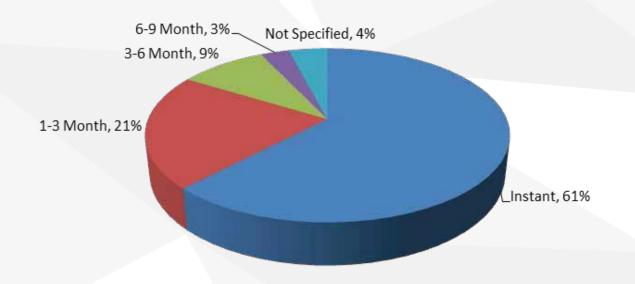
#### **B- Visit Main Objectives**



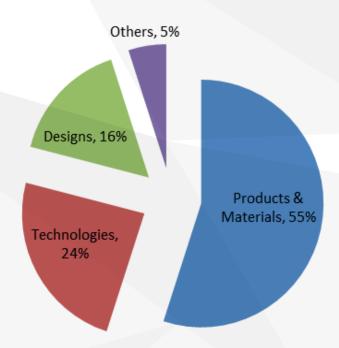




#### C- Visitors Purchase Intention Time Frame



#### D- Visitors Type of Purchase

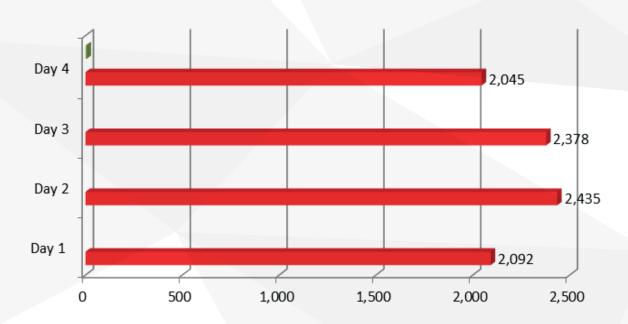




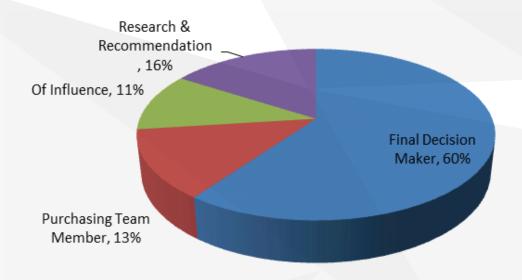




#### E- Visitors Admission Analysis by Show Days



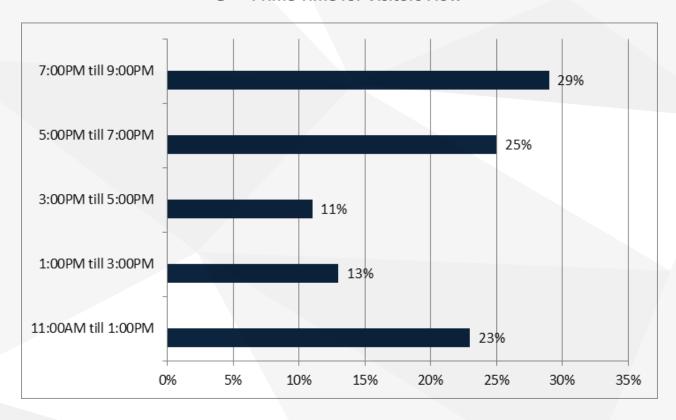
#### F- Visitors in Terms of Buying Decision Influence







#### G- Prime Time for Visitors Flow



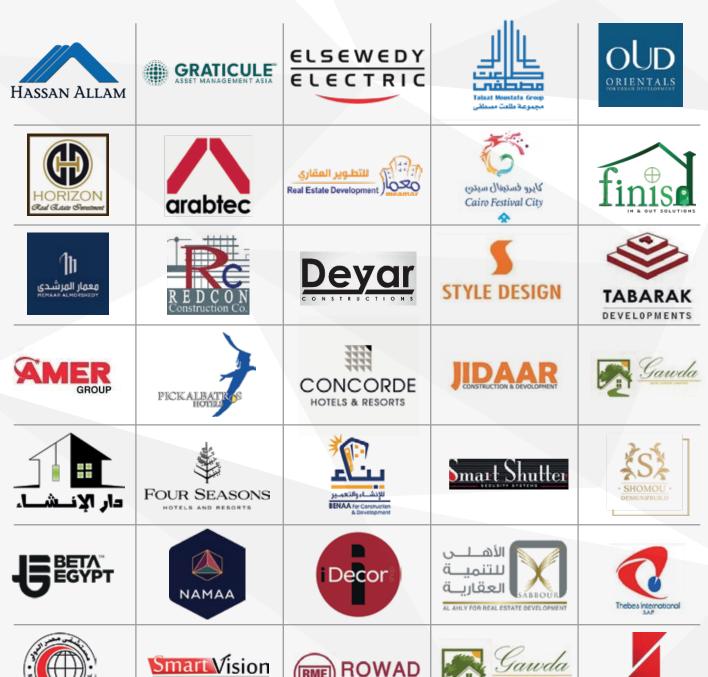




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#### **VISITOR PROFILE**

I- Key Visiting Companies From 2021 Included:



Modern Engineering





## **VISITORS**

## **Post Show Report**

H – Results from Visitors Survey

91% of the visitors said that they found the products they were looking for



90% of the visitors rated their visit as successful



87%

of the visitors confirmed that they will attend the next ediition in 2022

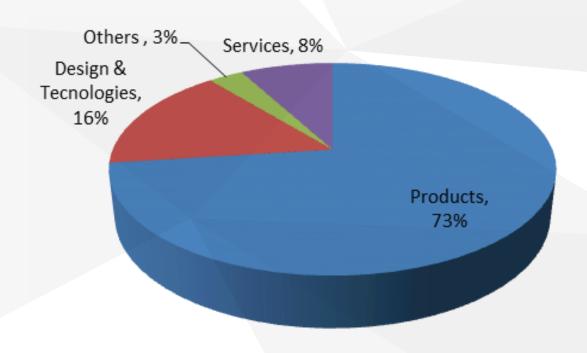






#### **EXHIBITORS PROFILE**

#### A- Exhibitors Nature of Business





## **EXHIBITORS**

**B-** Results from Exhibitors Survey

95%

of the exhibitors said that the show was up to their expectations in terms of visitors and business deals

89%

of the exhibitors confirmed that they will join the next edition in 2022

91%

of the exhibitors rated the show as Very Good











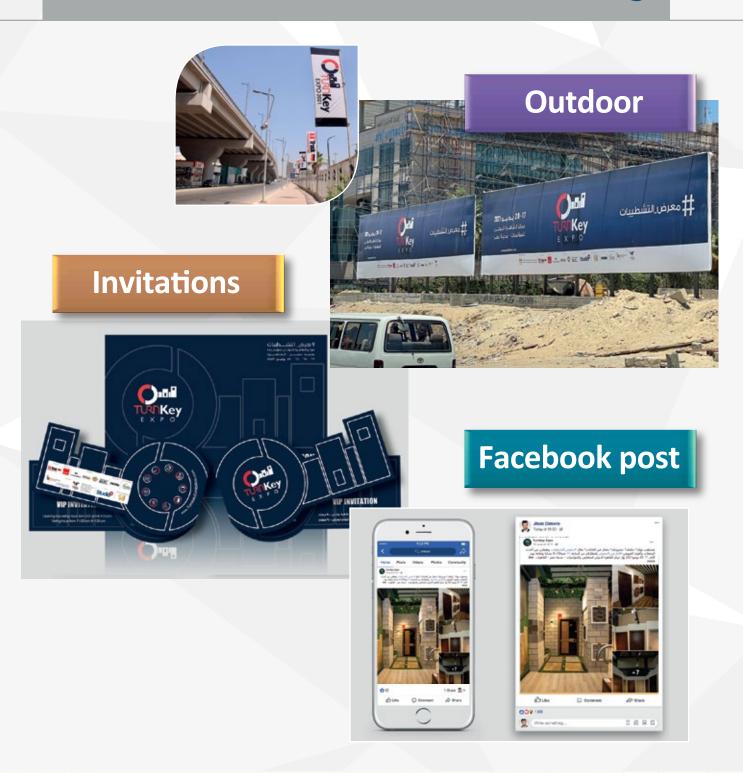
## Promotional Activities & Media Coverage

40,000 Invitations Mailed to Potential Visitors
10,000 Invitations Mailed to to VIP's
Social Media Campaign
10,000 Trageted SMS Campaign
Press Release Campaign in Key Newspapers
Advertisements in specialized magazines
Huge Press Advertising Campaign in key Regional and Local newspapers
VIP regional buyer program
Outdoors
Radio Ads. Campaign





## Promotional Activities & Media Coverage







## Editorial in NewsPapers





## PHOTO GALLERY







Photo Gallery











































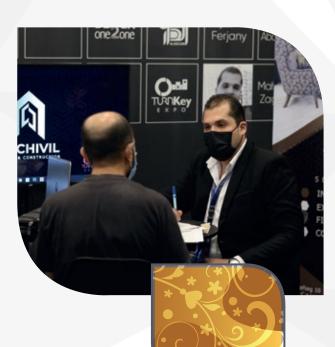


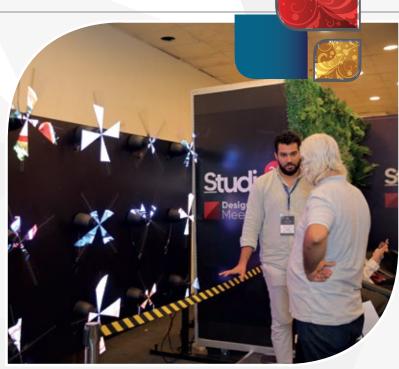














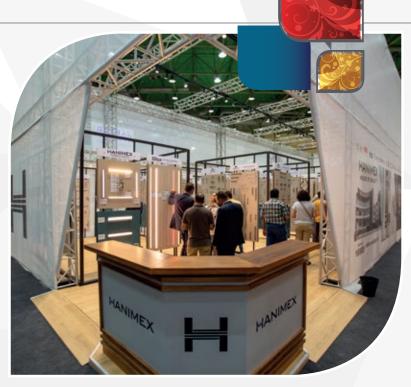
























# See you in the next







Organized by



